

GLOBAL SPOTLIGHT

New Delhi, India



New Delhi is becoming an important commercial center in South Asia. Construction, power, telecommunications, health and community services form integral parts of Delhi's economy, and its service sector is expanding, due in part to a large skilled English-speaking workforce that has attracted multinational companies.

- The real estate market in India is on a high curve as the booming economy and favorable demographics make real estate an attractive investment option for domestic and foreign investors. New Delhi's large consumer market, coupled with the easy availability of skilled labor, has attracted foreign investment in the city.
- Office space absorption in the New Delhi is set to exceed 8 million SF. Approximately 75% of commercial demand in leasing has been from the IT and IT-enabled services sectors, which occupy about 20 million SF of space and are driving demand for new development.
- Tenant demand for suburban offices in the metropolis is expected to exceed a 30% annual growth rate from the IT and ITES sectors. Other sectors showing strong demand for offices include telecom, financial services, pharmaceuticals and biotechnology.
- New Delhi's retail industry is one of the fastest growing industries in India. There is huge untapped potential for high quality shopping mall development. Tier I cities like New Delhi and Mumbai remain the preferred option as they offer diverse options for the new entrants, and Bangalore, whose economy is growing rapidly, has established itself globally as technology hub. Tier II cities such as Pune and Chennai are also currently favored as they offer attractive business locations.

New Delhi At A Glance

Population	14.1 million (Greater Metro Area)
Location	Capital city of the Republic of India
GDP	\$805.5 billion (2006 est.)
Inflation	5.3% (2006 est.)
Interest	8.5% (State Bank of India- 5yrs)
Unemployment	7.8% (2006 est.)
Conversion	1 USD = INR 40

Property	Rent/SF/Year Low	High	Effective Avg.	Vacancy Rate
CBD Class A	\$82.50	\$127.50	\$105.00	2-3%
Suburban Office Class A	\$33.00	\$45.00	\$39.00	3%
Bulk Warehouse	\$12.00	\$15.00	\$13.50	5%
Industrial	\$9.00	\$10.50	\$9.75	5-10%
Retail Downtown High Street Shops	\$120.00	\$210.00	\$165.00	2%
Regional Malls	\$60.00	\$90.00	\$75.00	10-15%

NAI Collaborators India specialize in the New Delhi and the Gurgaon regions.

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At A Glance

375	Offices
55	Countries
8,000	Professionals
\$45 billion	Annual Transaction Volume
250	MSF of Property Management

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